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London, 30th September 2019

Europcar Mobility Group UK adds 750 Mercedes-Benz Sprinters to its Commercial Vehicle Fleet

Business partners with Oracle Asbestos Solution to provide nationwide service

Europcar Mobility Group UK has added 750 Mercedes-Benz Sprinters to its fleet of commercial vehicles, providing businesses around the UK with access to the latest motoring technology at a competitive rate, without the commitment of a long term leasing deal. The business has already seen significant demand for the model, providing six vehicles to nationwide surveying firm Oracle Asbestos Solutions.

Founded in 2008, Oracle Asbestos Solutions provides commercial asbestos surveys to firms around the country as well as removal and training services. Oracle's award-winning services[i] give peace of mind to businesses whose premises do or may contain asbestos.

Based in Kettering, Northamptonshire, the business relies heavily on its fleet of commercial vehicles to provide a service that is truly UK-wide. The firm covers the Midlands, the East, West and South out of its Kettering office. This is as well as reaching firms across the North of the country, Wales and Scotland, all from its office in Warrington.

The company signed an agreement for Europcar Mobility Group UK to supply six Mercedes Sprinters earlier this year, all liveried with the Oracle Asbestos Solutions brand. The highly specified Sprinter was perfect for a firm aiming to look after its employees who spend a lot of their time on the road.

Oracle needed a transport solution that gave its drivers access to the very best vehicle technology, without having to tie up vital capital on depreciating assets. Europcar Mobility Group UK's long-term van rental proposition – Advantage for Vans – was the perfect fit. Long term rental enabled the business to free up cash flow to not only support its growth ambitions but also the day-to-day running of the business.

The Sprinter's cab combines unprecedented levels of quality and comfort, with 4G wi-fi connectivity, and an industry-leading armoury of active and passive safety features. . These technologies ensure that Oracle's drivers are safe on the road.

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Deborah Cook, Head of Central Services, Oracle Asbestos Solutions, explains: “As a nationwide business our employees spend a lot of time on the road. Their vans are their workplaces so it made sense for us to invest in the latest and best technology. And AdVANtage for Vans from Europcar meant we could provide our employees with this technology, without having to tie up significant funds on purchasing them outright.

“Maintenance is also included in our fixed monthly bill so if there is ever an issue with one of the vehicles that’s another cost that we’ve removed from the balance sheet.”

Stuart Russell, Commercial Vehicles Sales Director, Europcar Mobility Group UK, added: “Oracle Asbestos Solutions needed a transport partner that could provide its employees with highly-specified vehicles without the financial outlay involved in acquisition. Our long term rental proposition as well as our wide range of specialist vehicles meant that we were able to fulfil this demand while providing a flexible, cost-effective option. We are looking forward to continuing to work with Oracle, supporting the business as it continues to grow.”

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Contacts
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About Europcar Mobility Group
Europcar Mobility Group is a major player in mobility markets and listed on Euronext Paris.
The mission of Europcar Mobility Group is to be the preferred “Mobility Service Company” by offering alternative attractive solutions to vehicle ownership, with a wide range of mobility-related services: cars rental, vans and trucks rental, chauffeur services, car sharing and scooter sharing.

Customers’ satisfaction is at the heart of the Group’s mission and all of its employees and this commitment fuels the continuous development of new services.

Europcar Mobility Group operates through multi brands meeting every customer specific needs; its 4 major brands being: Europcar® - the European leader in vehicles rental services, Goldcar® - the most important low-cost car rental company in Europe, InterRent® – a ‘mid-tier’ brand focused on leisure and Ubeeqo® – one of the European leaders in car sharing for both businesses and end-customers market.

Europcar Mobility Group delivers its mobility solutions worldwide solutions through an extensive network in 140 countries (including 20 wholly owned subsidiaries in Europe, 2 in Australia and New Zealand, franchises and partners).

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Further details on our website:
www.europcar-mobility-group.com

About Europcar Mobility Group UK
Europcar Mobility Group brands in the UK encompass:

Europcar – European leader of cars rental, vans and trucks rental
Goldcar – Low-cost car rental leader in Europe
InterRent – Mid-tier car rental specialist (leisure-focused)
Ubeeqo – One of European leaders in car-sharing (round trip, B2B & B2C)
E-car Club – UK based electric pay-per-use car club
Brunel – a London based chauffeur-services company

More than 2,300 people work for Europcar Mobility Group UK and it has a combined fleet across all brands of over 45,000 vehicles.

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[i] https://www.oracleasbestos.com/#